



# BGIA Member Benefits

All Full BGIA members receive the following package:

Benefit	Details
Access to BGIA Grow Golf Partnership	The Grow Golf Fund is a BGIA member only initiative to stimulate golf participation across all age groups, geographical regions and social backgrounds in the UK. Partners (those that contribute to the fund) are granted the use of the 'Grow Golf' logo indicating their commitment to giving back to the game.
Collective Representation & Lobbying	The BGIA represents its members as the unified voice of the industry on a variety of issues affecting member companies in the UK, EU and worldwide.
Counterfeit Solicitors	The BGIA has secured the services of London Solicitors Edmonds Marshall McMahon to act as a private Counterfeit Prosecutor for all its members FOC. The legal and investigative costs of counterfeit and fraud private prosecutions are recoverable from "central funds", which is a Government fund put in place to reimburse private prosecutors for the costs incurred in the proceedings.
Export Opportunities	BGIA members have access to export grants of up to £2000 through UKTI. Grants are available to eligible member companies who wish to exhibit at overseas events.
Insolvency Practitioner	Steve Allinson is a Consultant Solicitor and Licensed Insolvency Practitioner at Shoosmiths LLP, he is offering his expertise in these areas on behalf of members should they ever become involved as a creditor in an insolvency dispute and need proxy management on insolvency matters. Part 1 – A Free Insolvency Management Service and Part 2 - Transfer Up of an unsatisfied County Court Judgment to the High Court for enforcement. Both of these take the pressure off a company when they have difficulties with bad debts. They can move forward on more productive matters and leave the management of the case entirely in Steve's capable hands.
Links With Governing Bodies	The BGIA provides regular information on matters affecting the industry through its links with the R&A, PGA, PGAE, EGP, EG, EGIA, Sport England & CSPN.
Networking Events	BGIA members are invited to attend various BGIA events throughout the year including the AGM (Free), The Annual Dinner (Free for 1x person at each member company), the BGIA Charity Golf Day at Woburn, The Open Championship Lunch (Free for 1x person at each member company) and various Free FSPA Sports Industry Think Tank Dinners for member CEO's/MD's .
Promotion	All BGIA members can use the BGIA logo - BGIA membership signifies professional competence, it adds value and credibility to a business. Members also receive a regular BGIA newflash and enjoy promotion through the BGIA website.
Research Provision - BGIA Dashboard Document	The BGIA provides regular statistical information to all full members which is worth approximately £5,000. This dashboard research contains a market audit overview and rounds played (quarterly), golf player and product attitude and usage (annual) and club membership update (bi-annual) in order to assist in analysing market trends.
Seminars	The BGIA provides members with a range of useful and informative free seminars throughout the year.
Travel and Accommodation Discounts	Destination Golf are now offering their services (discounts on flights and accommodation) to all members.

For Further Information on any of the above services, please contact BGIA Association Manager, Ciara Morgan



# FSPA Member Benefits

All BGIA members are also members of the wider FSPA body. They receive an additional membership package which includes the following:

Benefit	Details
Business Support Helpline	Free advice and guidance will be provided in UK Law and practice in the following areas: Health and Safety, Employment Law and Personnel, Tax, VAT, PAYE, NIC, & Payroll and Commercial legal matters.
Credit Insurance	Perkins Slade Insurance Brokers have been appointed by the FSPA to provide our members assistance with Credit Risk Solutions including Credit Insurance Policies.
Disclosure & Barring Service	The FSPA are a registered body that gives access to DBS checks. These are discounted for member companies.
Fedex Bespoke Carrier Rates	Fedex offer member only competitive rates and huge savings on bespoke quotes for delivery of documents and parcels throughout the UK and Europe.
FEPI/FESI Working Committees	Working committee seats on Europe's sport and play federations are available through the FSPA. Members also have access to information updates such as Fair Trade Agreements and ISO Regulations.
HR Support	HR support from the HR Dept is offered free of charge to all FSPA members including; unlimited HR advice via phone/email, draft letters with the associated advice, free reviews of employment contracts/handbooks and on-site attendance.
Insurance	FSPA members are entitled to competitive independent general insurance.
Links to Government Departments, Partners and Key Bodies in UK Sport and Play	The FSPA has developed relationships with Government departments and agencies such as the Department of Health, the Department for Business, Innovation and Skills, the Department of Culture, Media and Sports and UKTI for the benefit of member's companies. The Federation has strategic partnerships with the Sport & Recreation Alliance, the Youth Sport Trust, Sport England and Play England.
Loughborough University Partnership	The FSPA has developed a partnership with Loughborough University. The Professional and Management Development Centre (PMDC) at the University's Business School runs a management development course specifically tailored for the sporting goods, play, leisure and outdoors sectors.
N2Check Credit Information	The FSPA provides members with access to N2Check who are a specialist credit information provider.
Sports Insight Publication	The FSPA provides members with free subscription to the UK's leading sports trade magazine.
Website Promotion	The FSPA provides member companies with promotion via the FSPA website and through their individual association's website.

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